

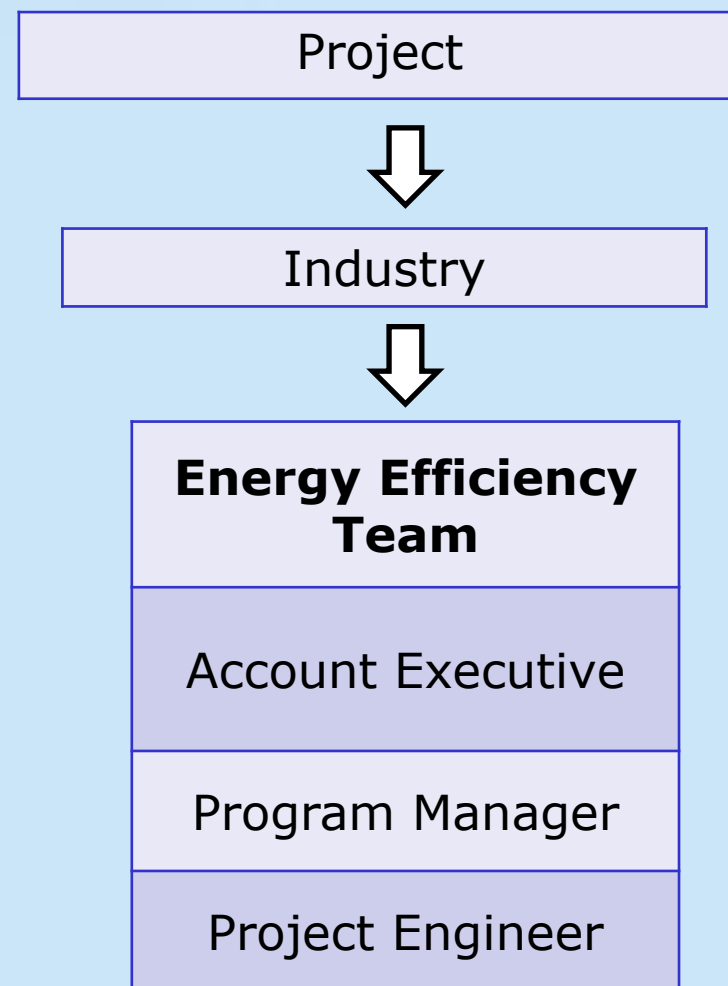
NSTAR Electric Energy Efficiency Program Highlights 2014

Summary Facts

- In 2013 NSTAR Electric provided nearly **\$70 million** in incentives to its Commercial and Industrial customers.
- This equaled 4.9 billion net lifetime kWh savings.
- We expect to do more in 2014.

Team Approach to Energy Efficiency

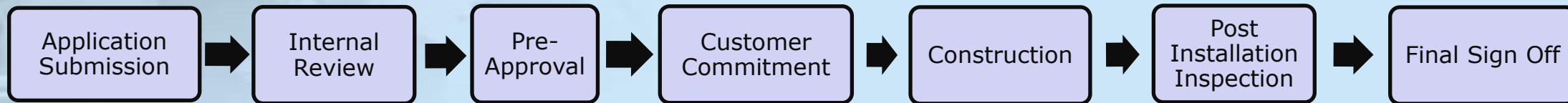
- Dedicated teams based on industry verticals
 - Retail
 - Hospitals/Healthcare
 - Property Management



Application Types for 2014

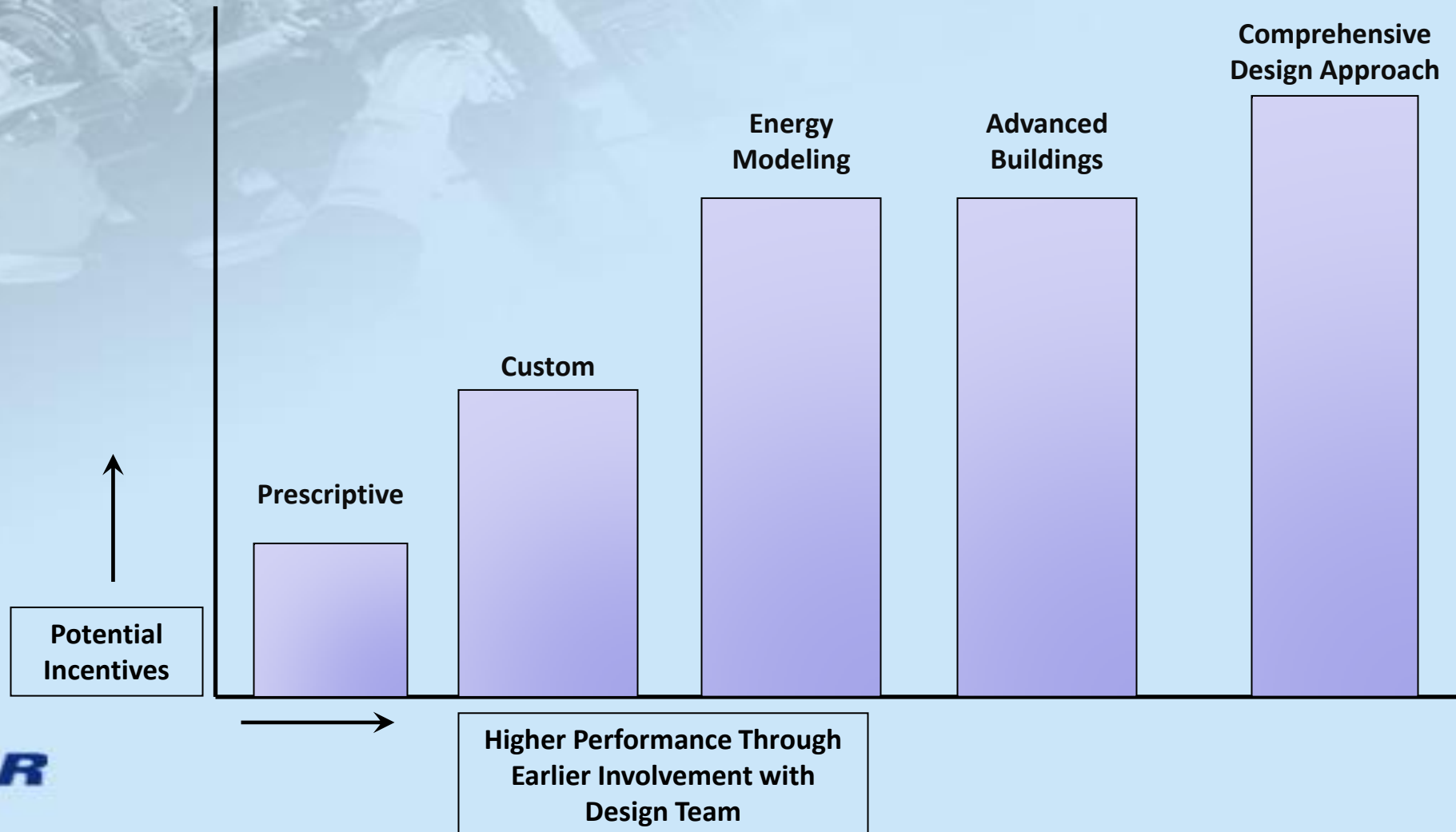
- Retrofit
 - Lighting – Systems and Controls
 - Variable Speed Drives
 - Motors
 - Energy Management Systems
 - Pay-for-Performance
 - Vending Misers
 - **Custom Application**
- New Construction
 - Lighting – Systems and Controls
 - Performance Lighting
 - Variable Speed Drives
 - Compressed Air
 - Chiller & Variable Refrigerant Flow
 - Electric Kitchen Equipment
 - **Custom Application**

Energy Efficiency Project Process Path



- If you have an energy project, there is most likely an incentive available!

New Construction Incentives



Things to Keep in mind for 2014

- New Program Manager dedicated to CHP
- HVAC Upstream Program
- Financing available up to \$500,000 for eligible projects

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